

The background is a vibrant green with a bokeh effect of light spots. A large white circle is overlaid on the left side, and a white crosshair is visible on the right side.

Neste - resilience and innovation

Jyrki Mäki-Kala | CFO

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Solid Q2 despite market turbulence due to COVID-19

- Group comparable EBIT 255 MEUR
- Another strong quarter in Renewable Products
- Oil Products hit by an unprecedentedly weak refining market
- Marketing & Services performed well in challenging market
- Focus on strategy execution

Segment outlook for Q3/2020

RENEWABLE PRODUCTS

MARKET

Sales volumes for Renewable Diesel expected to remain relatively stable in Q3. Feedstock markets expected to remain tight.

UTILIZATION RATE

Utilization rates expected to remain high in Q3, except for scheduled catalyst change at one of the Porvoo units.

OIL PRODUCTS

MARGIN

Market demand expected to improve, but be still severely reduced due to the COVID-19 pandemic.

Reference margin also expected to remain low and very volatile.

MARKETING & SERVICES

SALES VOLUMES

Still some negative impact on demand and sales volumes in Q3 due to COVID-19 pandemic.

Other 2020 topics

RENEWABLE PRODUCTS

- Scheduled catalyst change at Rotterdam refinery in Q4
- Total EBIT impact of Rotterdam and Porvoo catalyst changes estimated at -60 MEUR

SINGAPORE EXPANSION

- Singapore expansion progress to be impacted by COVID-19 related restrictions
- Estimated start-up moved from mid-2022 to Q1/2023
- CAPEX estimated to increase by 100 MEUR from earlier communicated 1.4 BEUR

GROUP CAPEX

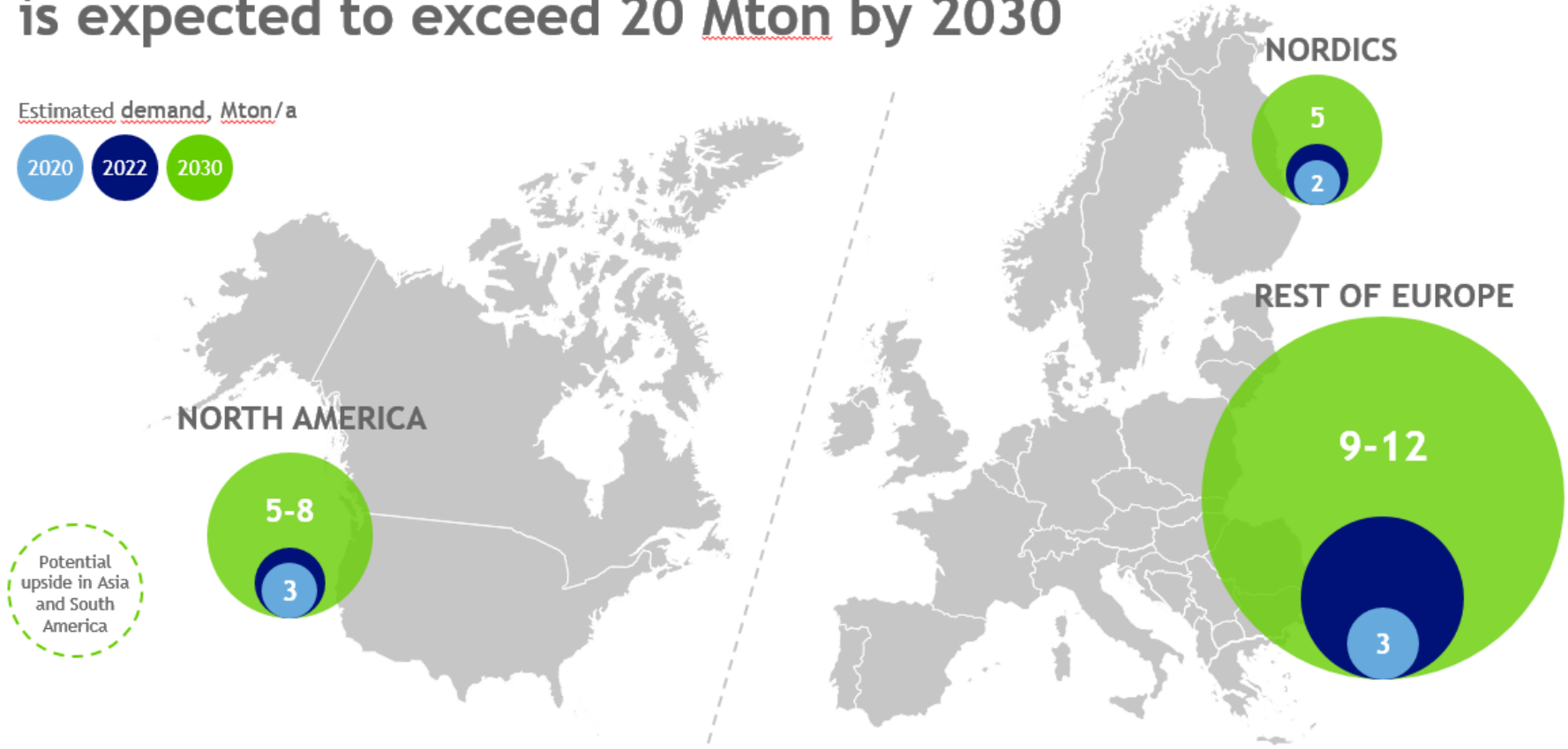
- Capital expenditures in 2020 expected to be reduced from previously estimated approx. 950 MEUR to approx. 850 MEUR, excluding possible M&A

Our strategic priorities



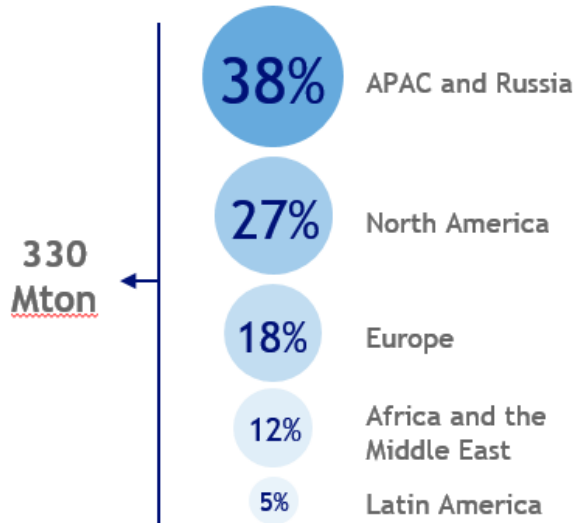
Global renewable diesel demand is expected to exceed 20 Mton by 2030

Estimated demand, Mton/a



Sustainable Aviation Fuel demand expected to grow substantially starting with first mandates in Europe

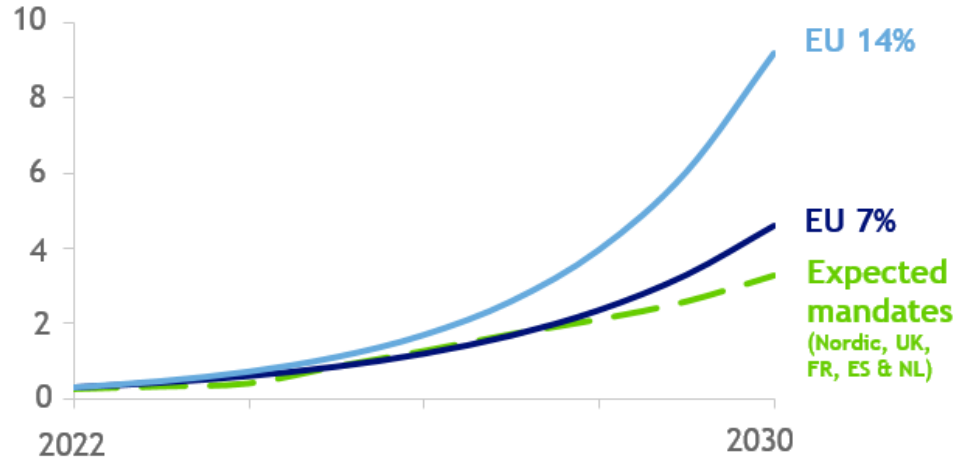
Current jet fuel demand



Source: WoodMackenzie

Case example: mandate-driven SAF demand potential in Europe (Mton/a) ¹

Scenarios where all EU countries implement an SAF mandate at a given blend percentage



Source: Neste internal expert estimation.

1. Total EU jet fuel demand in 2030 estimated to be 66 Mton. Source: WoodMackenzie

Demand for sustainable chemicals and polymers is growing, driven by consumers, governments, and brand owners

Stakeholders driving the demand for renewable polymers



Public/consumer awareness

- Is increasing with high media attention and campaigns



Regulatory pressure

- EU ban on single-use plastic products
- European Green Deal - roadmap for becoming climate-neutral by 2050



Brand owners' commitment

- Continues to build up through sustainability pledges of industry players



Examples of brand owners' commitment



100% recyclable,

reusable or compostable packaging by 2025



100% recyclable,

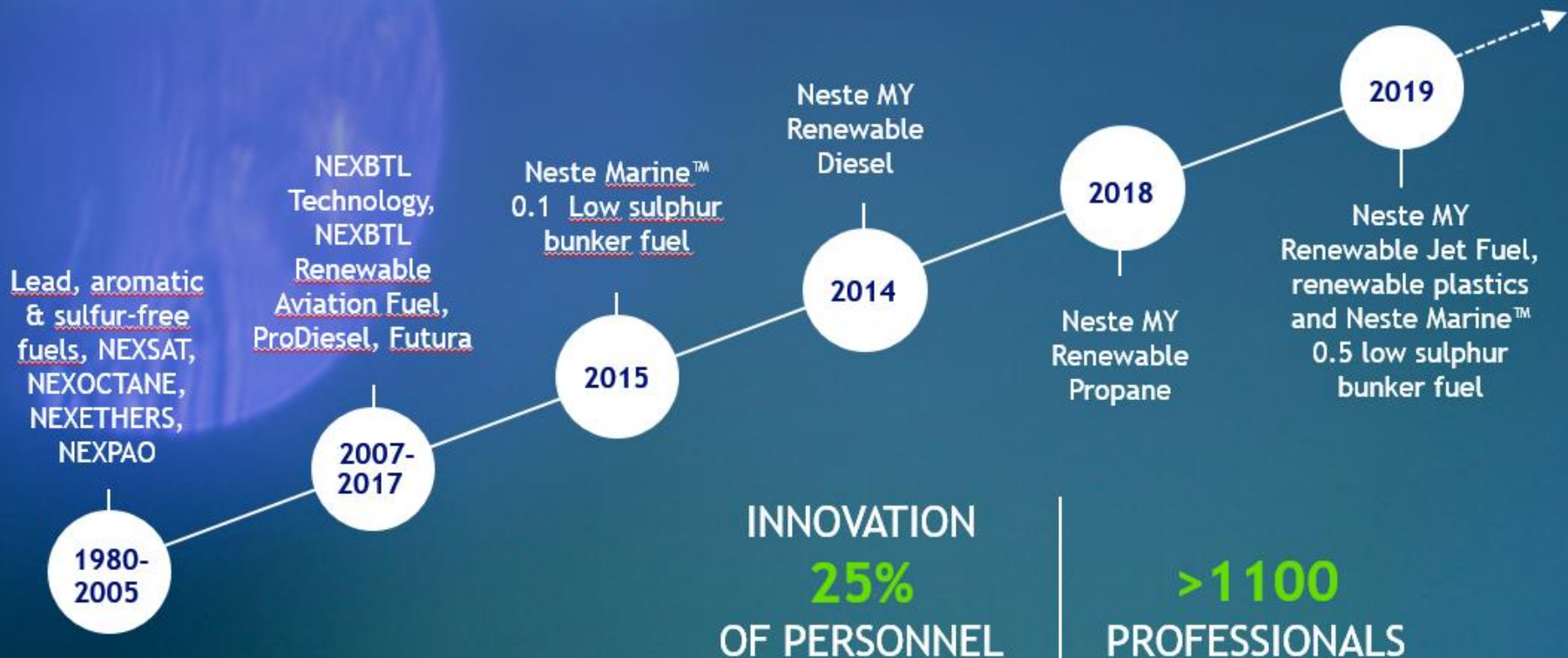
reusable or compostable packaging by 2025



100% renewable

or recycled plastics in the long-term

Innovation has led to cleaner top-notch solutions through the years



We are set to become a global leader in renewable and circular solutions with a strong focus on innovation



Our climate commitments

HANDPRINT

Neste to reduce customers' greenhouse gas emissions with its renewable and circular solutions by at least 20 million tons CO₂e annually by 2030

FOOTPRINT

Neste to reach carbon neutral production* by 2035



NESTE
The only way is forward

NESTE